

# What is Proactive Battery Replacement Service...and why do you need it?



Because a battery that cannot hold a charge is one of the top five common factors that lead to physical device issues and costly unplanned mobile computer downtime.<sup>1</sup>

## THE CHALLENGE

### The high cost of aging batteries that fail mid-shift

When the batteries in your Zebra mobile computers age and can no longer hold a full charge or power a full shift, the costly unplanned downtime results in...

#### Reduced workforce productivity

Up to 50 minutes of productivity is lost per worker per battery failure incident

#### Increased capital costs

You need to purchase a larger spare battery pool due to lack of visibility into battery health

#### Increased IT support costs

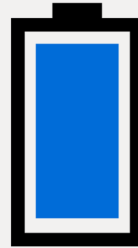
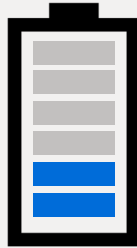
You need to troubleshoot battery issues, triage each device and manage a large spare battery pool

#### Increased administration costs

You need to spend time purchasing individual batteries as needed — and replenish the battery pool

#### Reduced mobile device ROI

Every time your device is out of service, the value of your devices and your mobile computer investment erodes



## THE SOLUTION

### Keep all your batteries healthy...all the time

With Proactive Battery Replacement Service, an enhancement to your Zebra OneCare plan, it's easy to eliminate costly downtime due to aging batteries — we do all the work.

#### Constant 24x7 monitoring

We monitor the health of the batteries in your Zebra mobile computers by collecting and analyzing over 25 battery metrics

#### Automatic battery shipment

When we determine that batteries are within 30 days of becoming unhealthy, we ship new batteries to the right sites

#### End-to-end battery management

We do it all — monitor battery health, ship new batteries in time to prevent battery-related downtime and ensure new batteries are installed to optimize your investment in the mobile device

#### Authorized Zebra batteries

All batteries are not created equally — we only ship genuine Zebra batteries that provide full shift power and optimal device performance

#### At-a-glance dashboard

Want to see the status of all your batteries? Just view your cloud-based VisibilityIQ™ dashboard, anywhere and anytime

## YOUR BENEFITS

### How will your business benefit from Proactive Battery Replacement Service?

Less device downtime, higher device ROI

No battery-power related lost worker productivity

Lower and predictable battery costs

Lower administration and support costs

One source simplicity from the manufacturer

Add this enhancement to your Zebra OneCare plan today...and get the benefits of Proactive Battery Replacement Service tomorrow.

For more information, please call your Zebra sales representative or visit [www.zebra.com/zebraonecare](http://www.zebra.com/zebraonecare)

1. Total Cost of Ownership Models for Line of Business Mobile Solutions, VDC Research, 2018 and 2020

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