



A French Industrial Logistics Company Optimises Daily Operations with Zebra Technologies Touch Computers

ABOUT KS SERVICES

KS Services Group is known to set the standard when it comes to logistical operational efficiency in France. It currently operates in logistics services, industrial logistics, administrative and general logistics. Founded in 1991, KS Services has over 500 employees and is constantly growing. With six national platforms, it also operates out of more than 100 further third-party sites throughout the country. Its key business aim is to work together with clients to ensure smooth logistical operations, so they can focus on their own business. KS Services counts many big names among its client base, such as Total, Vinci and Safran, but also many small and medium-sized businesses; it works alongside them in their warehouses and factories to deliver successful operations and stock management.

Challenge

KS Services wanted to replace the in-house WMS tool it had been using at its logistics platform at Les Ulis, as the system had become obsolete and could no longer meet all of its needs. KS Services was looking for a more intricate, high-performance and reliable WMS with very specific requirements to manage complex workflows such as just-in-time orders, pallet deliveries, individual parcels or retail orders, preparation by order breakdown and multiple order preparation for numerous clients. Moreover, KS Services wanted a fast deployment, allowing for continued service and minimal expenditure. Following an article it had seen in the trade press, KS Services approached Zebra partner JustLogsiT, who presented its online logistics management software and various handheld terminals.

SUMMARY



Customer
KS Services

Partner
JustLogsiT

Industry
Industrial Logistics

Challenge
KS Services wanted to seamlessly update and professionalise its logistics management systems in its own warehouse, whilst also optimising its WMS offering to its clients

Solution

- Zebra TC55 Touch Mobile Computer
- Zebra Z4M Industrial Printer
- JustLogsiT online logistics management software

Results

- Very fast deployment
- Ease of administration
- Reliable, robust and ergonomic devices
- Excellent price-performance ratio
- Circa 1.5% increase in productivity
- Time savings equating to approximately 30 seconds per processed order
- Exceptional and immediate user take-up within two days
- KS Services now has an optimal WMS solution to offer its clients



Solution

KS Services has deployed the JustLogsIT WMS software and Zebra's TC55 at its platform at Ullis. It took JustLogsIT only a month to finalise the installation and train the staff. Operating in SaaS mode, the WMS software is billed monthly, based on usage. KS Services does not have to subscribe or sign up for a minimum term, which makes regular feedback essential. Employees use the system throughout the logistics management process, scanning barcodes with the TC55s to track products as they move through the warehouse: from inbound goods and pallets, to warehousing, stock movements and inventory, preparation of orders and loading of merchandise. The system allows KS Services to manage the logistics chain, to optimise daily operations, to have total real-time visibility about stocks and to communicate all this information directly to its customers. Finally, Zebra Z4M Industrial Printers are used to print address labels at dispatch.

Results

The new solution is speeding up and professionalising logistics operations at KS Services sites. Moreover, it is a future-proof system for the group, with cost proportionate to usage. The system is simple and fast to implement, offers very fast processing speeds and is easy to use. The TC55s are reliable and ergonomic. Users adopted the new solution within two days and it is now delivering a productivity increase of circa 1.5% and time savings of approximately 30 seconds per processed order.

Jean Marie Le Bizec, CEO of JustLogsIT, summarises: "Our model, unique in our sector in France, is billed according to usage, without any subscription or minimum term. So, in other words, our WMS solution has to be the best on the market, as otherwise our customers wouldn't be satisfied and wouldn't stay with us. To ensure this, we effectively need 'plug and play' hardware, to facilitate and speed up deployment of our solution. We always recommend Zebra's TC55 because the Zebra terminals are well known for their reliability and robustness. I have personally worked with Zebra for over 25 years now and I've never been disappointed; Zebra is the market leader. There is no doubt that Zebra's TC55 is an integral part of the package we offer."

Following excellent user feedback and redevelopment by JustLogsIT to add some functionality to the ordering and purchasing portals, KS Services is now gradually rolling out the JustLogsIT solution to further sites, both internal and external. KS Services knows it can now count on a robust, reliable and cost-effective system that allows it to manage and optimise its clients' stocks. The solution will also directly contribute to the company's growth, as KS Services can now be fully confident in the offering it is bringing to the table for new clients and tenders.

"We always aim to deliver the very best quality of service, both at our own platforms and when on our customers' sites. Our new WMS system, comprising software from JustLogsIT running on the Zebra TC55 terminals, is now our group solution. JustLogsIT is a phenomenal partner to work with and we have been delighted by the speed of deployment, the ease of management and the price-performance ratio of the new solution. Moreover, the system is 100% reliable; we haven't had one single system or material breakdown since installation. We are now offering this new package to our current and potential clients, confident that it will give them a competitive market advantage."

Morgan Kernevez,
Regional Director,
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Services

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