



### SUMMARY

Customer

SAT

Sator Holding

Partner

### Industry

Automotive

### Challenge

Sator wanted to increase its dispatch productivity and efficiency at its warehouses to ensure an optimal supply chain and comply with its strict delivery SLAs (90 minutes, same day or In-Night -Sator's overnight service)

#### Solution

- Zebra TC8000 Touch Mobile Computers
- Range of other Zebra Mobile Computers and Scanners (MC90, MC95, LI and LS series)
- Zebra ZT410 Industrial Printers
- Range of other printers including ZM series and Z4M series
- SOTI® MobiControl (to bedeployed shortly)
- ZebraNet Bridge Enterprise
- Zebra Enterprise Browser

### Results

- Reliable, robust hardware perfectly suited for the warehouse environment
- Zebra's TC8000 is driving productivity and efficiency gains, via its innovative and ergonomic design and hot swap batteries
- The TC8000 delivers highperformance, first-time scanning
- Ease of deployment, management and excellent user feedback and take-up
- The total solution delivered by Indicium helps Sator to successfully meets its dispatch SLAs
- Real-time information is transferred via the wireless networks to The Sting's back office systems
- Improvement in inventory
  accuracy and stock management
- Ease of remote management via SOTI MobiControl

# Dutch Car Parts Distributor Significantly Increases Dispatch Efficiency with Zebra's TC8000 Touch Mobile Computers

Sator became part of LKQ Corporation in 2013 and, together with its European LKQ sister companies Rhiag group, Euro Car Parts, Stahlgruber and Auto Kelly, is the European market leader in the automotive aftermarket. Sator is a supplier of automotive parts and tools to car workshops, wholesalers and end customers throughout the Benelux and France, delivering thousands of orders daily to wholesalers and its own 85 branches. It has 164,000 SKUs, which it distributes from 11 warehouses to its target markets. Sator is a dynamic company, focused on innovation.

And with 2,700 experienced employees across its regions, working together with its customers to educate and train technicians, to assist with customer recruitment and retention, to supply the right equipment and tools and propose innovative marketing and workshop solutions, Sator plays the role of fully integrated partner, not just supplier, in its aim of getting cars back on the road.

## Challenge

Sator works to a very strict delivery window SLA of picking, dispatching and delivering orders received before 11am within an impressive 90 minute window to clients in the Benelux, with other same day and In-night (Sator's overnight service) deliveries which arrive before 8am. Sator has an impressive network of warehouses to cover the areas it services but, in order to achieve this SLA, Sator also needed the most efficient, reliable dispatch system available, including best-inclass devices. It wanted to update its fleet of older handheld terminals to newer devices operating on Android. Following a tender, Sator decided to work with Indicium B.V., a long-term Zebra Technologies partner. Indicium is based locally to Sator in the Netherlands and specialises in Mobile Enterprise Solutions, such as automatic identification, data capture, wireless networks and bespoke software.

## **Solution**

Working in close conjunction with Indicium, Sator has deployed a large number of Android based Zebra TC8000 Touch Mobile Computers at the staging area of its 11 warehouses for goods control at point of dispatch. Sator has automated warehouses, so the most popular items are picked directly from the automated stock and dispatch areas, which enables the most efficient order processing. Others from the 164,000 SKUs are stored in the more traditional manner, on racks and shelves. A huge amount of small and slow moving parts, however, are stored in vertical lift modula. These form a perfect logistic trinity. Warehouse teams also use the Zebra MC and LI and LS devices, or occasionally the TC8000s, for other warehouse processes, goods movements, stock location scanning and inventory management.

The TC8000s run the Zebra Enterprise Browser, whose featurerich mobile application development tool has allowed Indicium to seamlessly integrate the browser into the native peripherals of the



TC8000s, whilst enabling barcode scanning via the scanning application it has designed for the TC8000s using .net and Windows client on RDP. Indicium also developed the middleware for communications between the Zebra TC8000s and Sator's ERP via Opt1mus and installed a reliable wireless network at Sator's premises, with a controller to connect new users like wholesalers in the future. Finally Indicium has delivered Zebra ZT410 Industrial Printers to Sator, to complement the wide range of ZM and Z4M printers already installed. Sator uses the ZT410 printers for highspeed printing of dispatch labels. It centrally deploys, manages and monitors the printers using ZebraNet Bridge Enterprise.

## Results

Both the Zebra TC8000 Touch Mobile Computers and the Zebra ZT410 Industrial Printers are very reliable and robust, perfectly suited to the warehouse environment. Employee feedback has been exceptional, with users specifically citing the ergonomic design of the TC8000s. With its larger screen and innovative scan angle, being designed to face the user while scanning, the TC8000 eliminates the need to tilt and verify each scan, and increases efficiency each time a Sator worker scans an item - which is thousands of times every day. The TC8000 is also significantly lighter than the devices the Sator teams were using and also has excellent battery life, with a hot swap battery, which means workers can change the battery quickly and seamlessly without powering down the TC8000 and therefore losing any of their work mid-shift. Looking forward, Sator is intending to deploy SOTI MobiControl to remotely manage and update the TC8000s and also to add partner wholesalers to its network, so the system will be extended. Sator is also planning a new distribution centre, where it will deploy many further TC8000s to help manage and optimise its huge and complex stock of car parts and speed up deliveries to its customers, so it can keep drivers driving.

"We were looking for a reliable partner to provide us with the right solution and service – a company who could resolve our issues at a reasonable price. In Indicium we have found such a partner. Indicium understands our needs and has delivered the best solution combined with right services in the requested timeframes.

"Our company mission is to quarantee mobility: we deliver car parts the same day within 90 minutes, to speed up car repairs in garages. And we want to stay ahead of other leading companies. So we decided a move to an Android operating platform to future-proof our systems. Our management and operational teams tested a range of mobile scanning devices, but Zebra's TC8000 was the obvious winner for our staging area, due to its high-performance scanning, handling and the increase in productivity it can deliver."

### Lucien Verbrugge, Logistics Engineer

Sator Holding

For more information, please visit Zebra Technologies



EMEA Headquarters zebra.com/locations contact.emea@zebra.com

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