



# Zebra Tablets, Touch Computers And Mobile Computers Are The Technology Of Choice For Dutch Logistics Software Supplier

Aventeon BV is a Dutch T&L software supplier. Part of the Mobile Solutions Group, its thirty-five strong team deliver and support successful, truly mobile solutions. Aventeon's Logistics.ONE standard product is a highly flexible, proven solution offering a wide range of features. Aventeon's clients work in different countries and different areas within the T&L sector and include companies such as Brocacef, Audax Logistiek, Jos Dusseldorp, INNTRALOG, TSS, NE DistriService, TSN Groep, JP Haarlem, Seabourne Group and Coolblue. Aventeon is a Zebra Technologies ISV partner and has been working with Zebra for over twenty years.

## SUMMARY

### Customer

Companies active within Transport, Value Added Services and Service Logistics

### Partner



Aventeon BV

### Industry

Logistics

### Challenge

Aventeon delivers its standard software Logistics.ONE to a wide range of logistics companies needing anything from a simple delivery tracking application, to customers dealing with specialised goods, and or goods requiring installation services and customer surveys

### Solution

- Zebra Tablets
- Zebra Mobile Computers
- Zebra Touch Computers
- Zebra Accessories
- Aventeon Logistics.ONE software
- SOTI MobiControl
- Zebra OneCare

### Results

- Aventeon configures easy-to-use Logistics.ONE solutions bespoke to each individual customer's needs
- Customers can achieve accurate, real-time visibility over deliveries, from collection to successful installation
- Aventeon's customers are enjoying better route and delivery accurate, and the associated efficiencies, such as reduced environmental footprint, more daily deliveries and less paperwork
- Logistics.ONE runs seamlessly on the Zebra hardware, which Aventeon always recommends as it is best-in-class for the logistics sector: easy-to-use, robust and high-performance

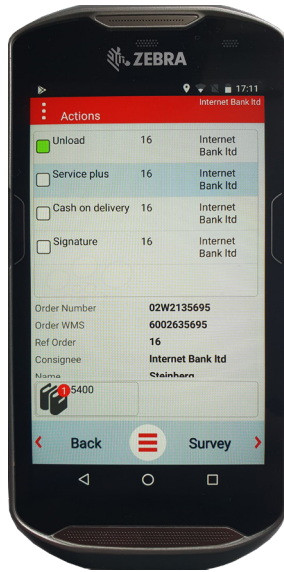
## Challenge

The service and requirements relating to each individual customer and customer order vary enormously and involve complicated and detailed customer-specific processes; this is the reason some companies rely on paper for so long. However, as many logistics companies across Europe have demonstrated, solutions comprising Zebra hardware and Logistics.ONE software are being successfully deployed to enable businesses to automate and manage their complicated and individual delivery processes.

## Solution

Aventeon firstly exactly assesses its client's needs, so it can configure a version of Logistics.ONE. With regard to hardware, clients unanimously are looking for high-performance, reliable and rugged devices, which is why Aventeon recommend Zebra devices; whether touch computers, or larger-screen tablets, will depend on factors such as the amount of information drivers are handling. Frank Kindt, Managing Director of Aventeon, explains why he likes working with Zebra Technologies: "The hardware is of proven top quality, but, even more important to me, is the excellent support and the pleasant contact with Zebra employees."

Indeed, Aventeon has innumerable optional components for all delivery scenarios; these ensure that all stakeholders – from drivers, couriers, planners, customers service employees, principals, destinations and consumers – all remain informed with real-time accurate information. For businesses, meanwhile whose drivers also need to take payment on delivery, Logistics.ONE also offers an integrated payment solution, for credit and cash cards. Aventeon also has a vast library of product information, installation and training information through to dynamic and intelligent customer surveys, which are completely customer specific and evolve depending on inputted answers. Answers may also trigger an action request, such as the driver being prompted to take a photo of part of the installation. Frank Kindt from Aventeon comments: "Unlike other



logistics software companies, our applications don't just support delivery drivers, we also have the capability to extend and configure our software to support anything from a simple task such as installing a washing machine to the really complex installations some of our customers are dealing with."

Aventeon also recommends Zebra accessories, such as vehicle charge cradles, replacement batteries and rubber boots, as well as Zebra OneCare for extended device coverage to visibility and support services. Many of Aventeon's customers also use SOTI MobiControl for remote deployment, management and troubleshooting of Zebra devices.

## Results

Feedback from companies using the Zebra – Aventeon solution has been exceptional. Frank Kindt summarises: "The Zebra devices are totally suited to logistics. They are robust, rugged, reliable and always offer fast processing speeds. We, meanwhile, are able to adapt our Logistics.ONE workflows to absolutely suit the needs of our customers. It's great to be able to offer solutions which are exceptionally easy to use, simple to follow and have positive effects such as greatly reducing our customer's paperwork and administration."

Zebra-Aventeon deployments are successfully allowing T&L businesses and their customers real-time, precise real-time visibility over the status of their deliveries and installations, which, in turn, drives efficiencies and improved levels of customer satisfaction. Aventeon is in talks with numerous business currently, who are looking to move to the Zebra – Aventeon solution in the near future.

"We have been using Aventeon's services and the Logistics.ONE software for a number of years now. Aventeon has proved to be a valuable partner. We like the fact input from our side is really adopted by their product development. For us, it is crucial that our suppliers keep up to speed on new developments, and we are pleased to be able to state that Aventeon has absolutely proved to be a reliable and sophisticated innovator."

**Mark Molhoek,**  
ICT Manager,  
NE DistriService

**For more information,  
please visit: [Zebra](#)  
and [Aventeon](#)**



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